

AMERICANTOWEL
LINEN RENTAL SERVICE



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Then...

... and now.



About Our Company

At Universal Linen Service, and our family of companies: American Towel and CI Linen, we are proud to be a locally-owned and operated company since 1896. We were founded on the principle of providing only quality products and, at the same time, the best customer service in our industry. Working by this principle day after day means that we have to stay in tune with our customers' needs, provide the products and services they want and use the latest customer service technology available today.

Universal Linen Service is a complete textile service provider. We can handle everything from your floor mats to the laundering and pressing of your company's apparel and uniforms. We even provide a wide range of quality restroom products such as motion-controlled paper towel dispensers and auto flushers.

Universal Linen Service's 5 core values:

- Maintaining a safe, clean, organized and productive facilities
- Complete and on-time clean deliveries
- Focus on continuous improvement
- Performance that is measured and rewarded
- Fast decision making in a high energy results oriented environment



Locally-owned and
operated since
1896!

Our Louisville Facility

Our Louisville plant may date back to 1924 (and be on the National Register of Historic places), but the equipment and technology inside are modern and state-of-the-art. We have over 100,000 square feet of space and 185 team members that are operating our auto-sorting systems, washers, dryers, extractors, ironers, presses and folders. All of our work is done with the utmost safety in mind. All of our staff is thoroughly OSHA and Industry trained and equipment is maintained to the best possible condition.

Our customers demand the best and we give it to them, every day.

Come by and see our team in action!!



Our Service Area

Our business originally began years ago servicing just the Louisville metro area. Since then, we have expanded and now service as far north as Indianapolis and South to Nashville, and all major metro areas in between. Our stable of trucks can be seen on the road servicing the tri-state area seven days a week.



Proud to serve such
a large area, but still
have small company
values.

Our Customers

We serve over 2,000 customers in the tri-state area. We service a variety of industries including healthcare, food service and lodging. We're proud to be a part of our customers' success and enjoy building relationships that last for many years.

"Your company has been servicing us now for 14 years. I just wanted to compliment you on the service and outstanding quality that your company provides."

- Cathy Woods, General Manager,
Del Frisco's

"They are and will be our provider for all our table cloths, napkins, towels, and entrance floor rugs because they are a down to earth team delivering quality to us."

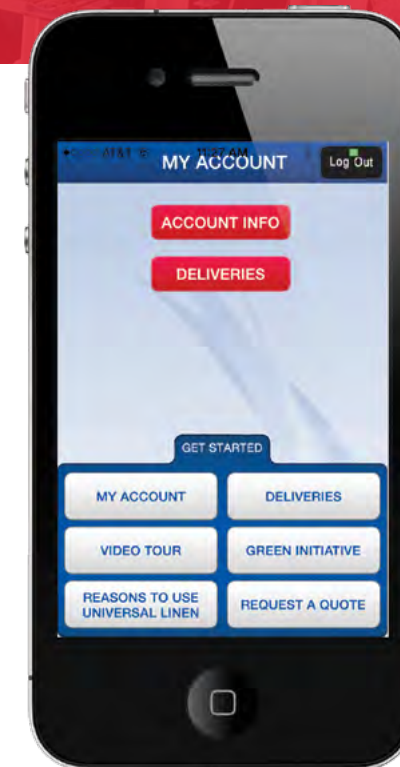
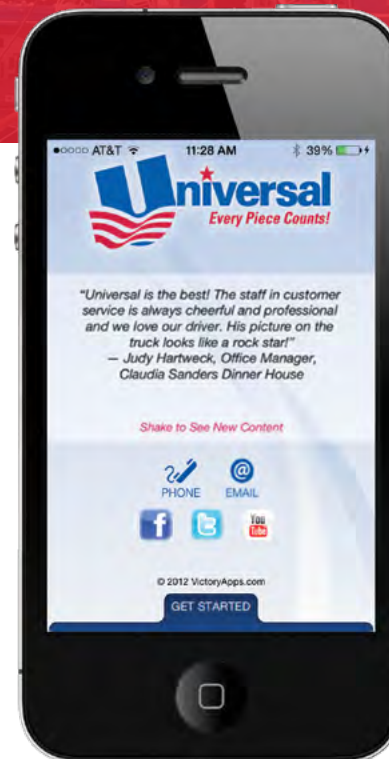
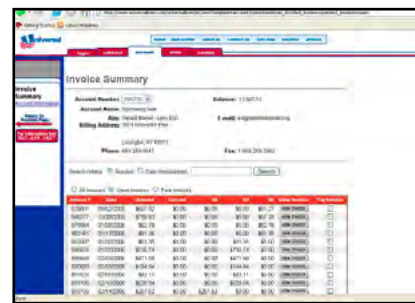
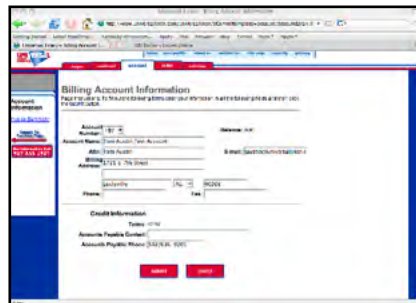
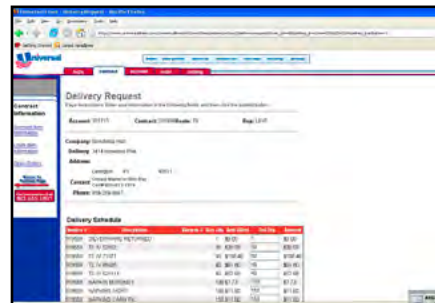
- J. Troy Ritchie, Director of Service,
Corbett's



Our Technology

Our customers are able to edit their account information and order details via both our web-based account management system and our mobile app for iOS and Android devices. Tasks they can perform include:

- Change account information
- Change delivery quantities
 - Add more product or reduce quantity needed
- Request a quote
- Check account balance
- Review old invoices
- Communicate with our service team
- Add a new product




The best technology available in the industry!

Green Initiative

Universal Linen has led the charge in reusable product for the past 50 years. We have evolved from 100% cotton in the 1970's to blends in the 1980's and now to 100% man-made items. As we have transitioned our products, we have reduced the chemistry to clean the product as well as using less water to process while providing an overall better product to our customers. We were slow to enter the "Go Green" band wagon because we have been green for years. So what do we offer that is "Green"? Mats, mops, napkins, table linen, kitchen towels, aprons, bath towels, sheets, gowns, chef apparel, medical apparel and the list goes on. In addition, we reuse our rinse water in the wash process and reclaim our heat to be better stewards and to be more efficient in our processing. We process linen in a high efficiency tunnel washer; we heat with steam generated through high efficiency boiler systems. All of our processes are geared around efficiency of processing, reduction of waste and with our customers' needs in mind.



The phrase – **Reduce, Reuse and Recycle** means to reduce waste, reuse what you can and recycle what you can not. We help our operators accomplish this with the reuse of textiles. We offer microfiber as an option to traditional kitchen towels. The product has the ability to hold up to seven times its weight in water and is exceptional at absorbing grease, lint and dust particles. Microfiber simply cleans better and leaves no lint behind. For a restaurant operator, the microfiber towel is ideal for front of the house operation, but it does not work well in the back of the house as it is not a good insulator and can not be used on hot surfaces.



Everyone can make
a difference!

Food & Beverage

FOOD AND
BEVERAGE



NAPKINS

Black	Purple
Burgundy	Red Stripe
Burlap	Red
Chocolate	Royal Blue
Forest Green	Rust
Gold	Sandalwood
Ivory	Seafoam
Maize	Teal
Navy Blue	Wedgewood Blue
Pink	White



TABLECLOTHS

Choose from our extensive table cloth fabric inventory, which includes 100% woven spun polyester.

Standard Sizes
(White, Black, Ivory)
52x52, 61x61, 71x71, 85x85, 91x91, 90x156,
90x132, 52x114

Specialty Sizes
(Limited Colors)
42x42, 52x62, 52x72

Available Upon Request
(White, Black, Ivory)
120" rounds - delivered on hanger



APRONS

We offer Bistro and Bib aprons that are a premium 7.5oz 65/35 poly-cotton Diamond twill. All products are color fast and treated with soil retardants. Colors Available: Black, Cadet Blue, Green, Navy, Red, and White

Prestige Apron Program: Our prestige apron program is a barcoding system we use to assign aprons to an account, which ensures they receive their aprons and their aprons only.



TOWEL PRODUCTS

- Heavyweight 32 oz bar towel
- Micro Fiber towels
- Counter towels
- Grill pads
- Golf towels
- Pool towels





GOWNS

- Barrier Gown
- Children (Small, Medium and Large sizes available)
- Magna Gown
- Mammogram Cape
- Mammogram Gown
- Snap I-V Gown
- Standard Patient Gown
- X-Ray Gown

Prestige Gown Program: Our prestige gown program is a barcoding system we use to assign gowns to an account, which ensures they receive their gowns and their gowns only.



SCRUBS

Our standard unisex scrubs come in a large variety of colors.

Black	Midnight Blue	Steel
Caribbean Blue	Misty Green	Teal
Chocolate	Navy Blue	True Red
Dark Forest Green	Pink	Wedgewood Blue
Eggplant	Red	White
Evergreen	Red Strip	Wine
Gold	Royal Blue	Wisteria
Grape	Rust	
Graphite	Sandalwood	
Hunter	Sandstone	
Khaki	Sea Spray	
Maize	Silver	



SHEETS

Sizes: Twin, Full, Queen, and King

Other Available Products:

- Blue Stretcher Sheet, Knit Fitted Sheet
- Towels
- Doctor/Huck Towel (available in white)
- Micro O.R. Towel
- O.R. Towel (available in green)
- O.R. Wrapper
- Disposable Bags (available in blue or yellow)



BLANKETS

- Bath Blanket
 - Thermal Blanket
 - Fleece Blanket
- Twin size only.
Colors Available:
Ivory, Mocha





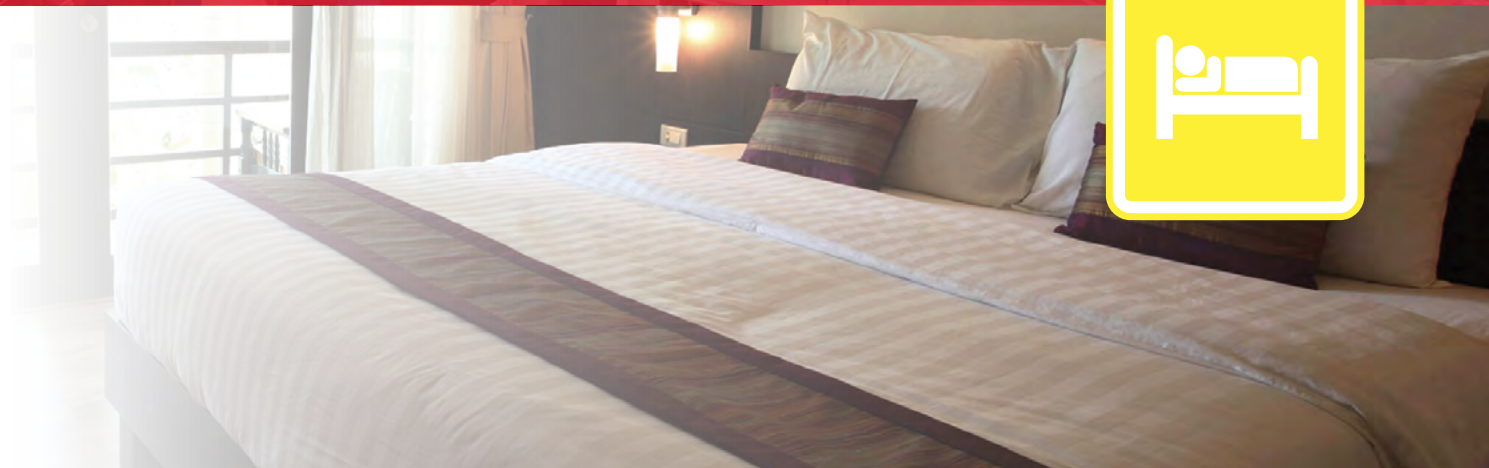
BED LINENS

Pillow cases and sheets are available in beige or white. Sheet sizes available: Queen & King - Flat and Fitted, Double/Full - Flat.



TOWELS

- Standard Bath Mat
- Standard Bath Towel
- Standard Hand Towel
- Standard Washcloth
- Ultra Plush Bath Towel
- Ultra Plush Hand Towel
- Ultra Plush Washcloth
- Colors Available: Beige and White



Universal Linen offers bed linen (250 tc), terry products and ultra plush terry. We can also process COG (customer-owned goods) for lodging accounts that own their own linen.

Uniforms



CHEF/KITCHEN

- Butcher Coat
- Butcher Smock
- Chef Coat (available in black and white)
- Cook Shirt (available in black and white)
- Chef Pant (available in black, white, and black/white check)

*Monogram options available



MEDICAL

- Fluid Resistant Lab Coat
- Men's Lab Coat
- Women's Lab Coat
- Unisex Lab Coat

*Monogram options available



UNIFORMS



Restroom Products

RESTROOM
PRODUCTS



AIR FRESHENERS

Our microburst air freshener comes in a variety of scents



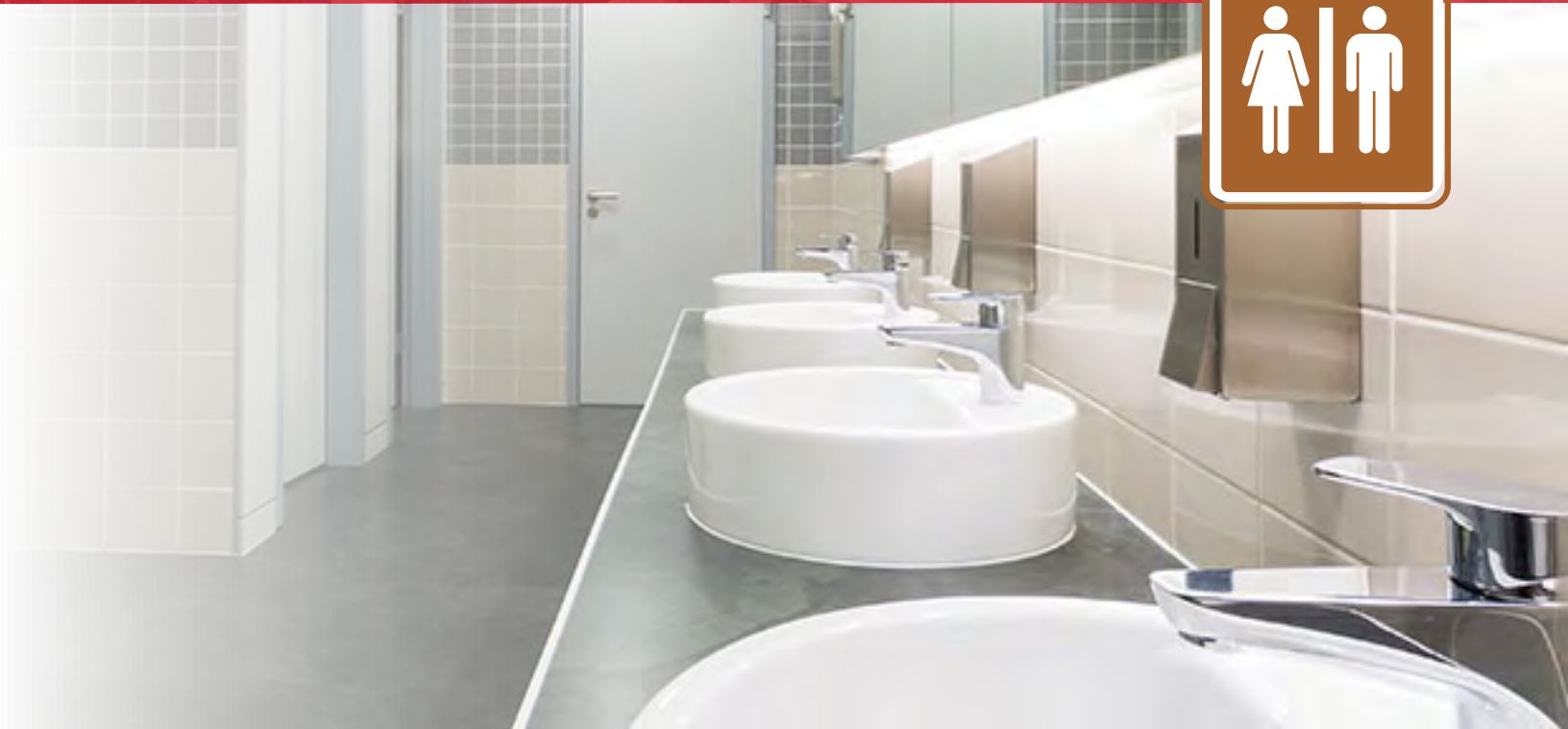
PAPER PRODUCTS

- Center pull towels
- Hands Free Paper Towel Dispenser
- Standard Toilet Tissue



SOAP DISPENSERS

- Antibacterial Soap
- Foam Soap Gel
- Hand Sanitizer





MATS

Customize your mats with unique designs and imagery. An affordable way to set you apart from the competition. Standard carpeted mats and Comfort Flow mats to reduce fatigue in work stations are available in multiple sizes and colors.

Standard and logo options available:

- 3×5, 4×6, 3×10
- Scraper Mat
- Anti-Fatigue Mat
- Custom Fit & Designs



MOPS

Mop handles, as well as wet and dry mops are available in various sizes and styles.

Prestige Mop Program: Our prestige mop program is a barcoding system we use to assign mops to an account, which ensures they receive their mops and their mops only.